

# Air charter booking transformed

The new charter booking workflow brings our business aviation essentials together, and with its embedded new functionality, it makes booking and paying for charter trips more straightforward and more secure than ever.

Operators and brokers can easily keep track of the booking, contract, and payment information - all in one place.



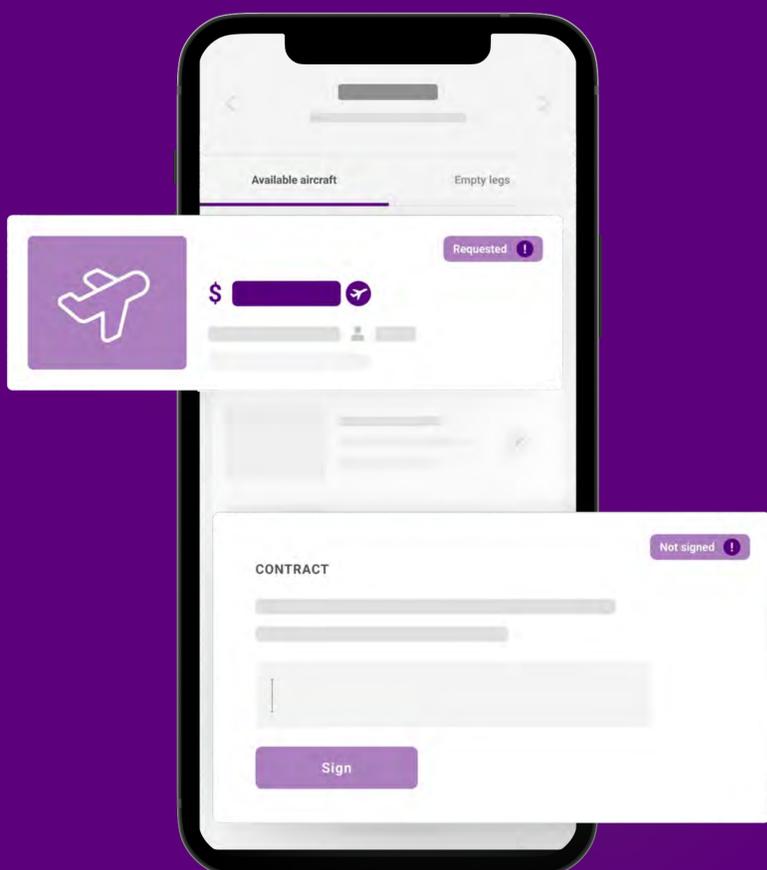
Integrated payments means you are notified when a trip is paid.



Keep your team in the loop with real-time booking notifications.



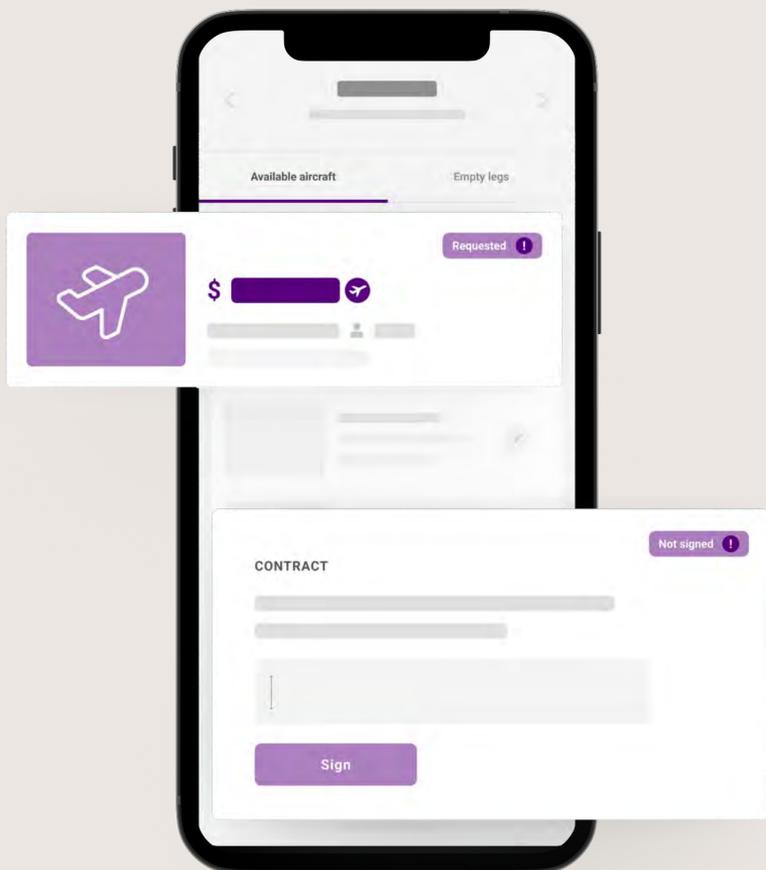
Simplify the booking process with secure digital contracts.



**A great booking experience for charter customers and smooth operations for operators and brokers.**

- ✓ Simplifying client bookings by offering quotes, contracts, and payments in one place.
- ✓ Your team will stay on top of payment statuses and get instant notifications throughout the booking process.
- ✓ The payment status is tracked effortlessly from quote to scheduled trip, ensuring smooth operations and no missed payments.

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## A great customer experience

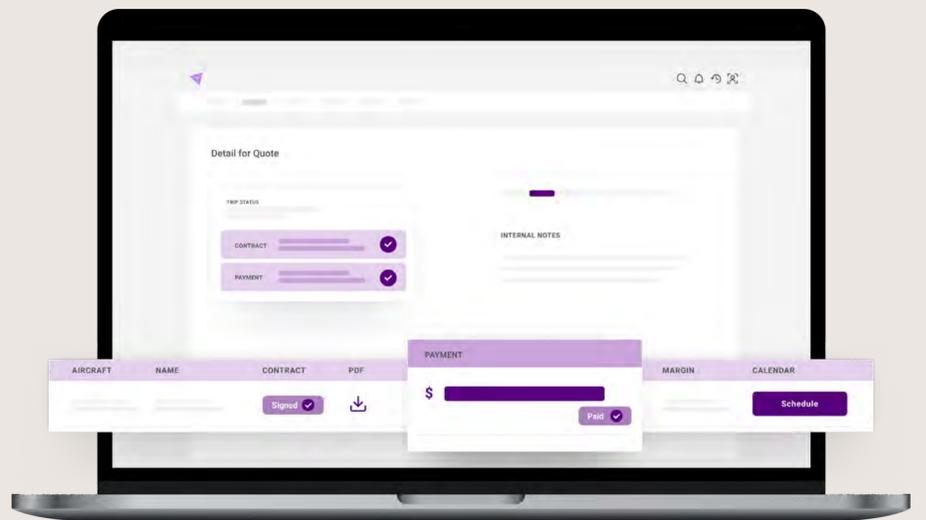
Booking online empowers the client to complete all their booking tasks in one place and at any time, such as choosing their preferred aircraft, signing the contract, and paying for the trip. The booking interface is customized with the charter company's branding to enforce customer loyalty.

## Reduce errors with digital contracting

A completely digital and mobile-friendly workflow for signing, sharing, and notifying everyone involved about the status of a contract. This end-to-end digital workflow allows the client and the sales team to avoid manual errors and confirm a trip in seconds.

## Keep teams informed with notifications

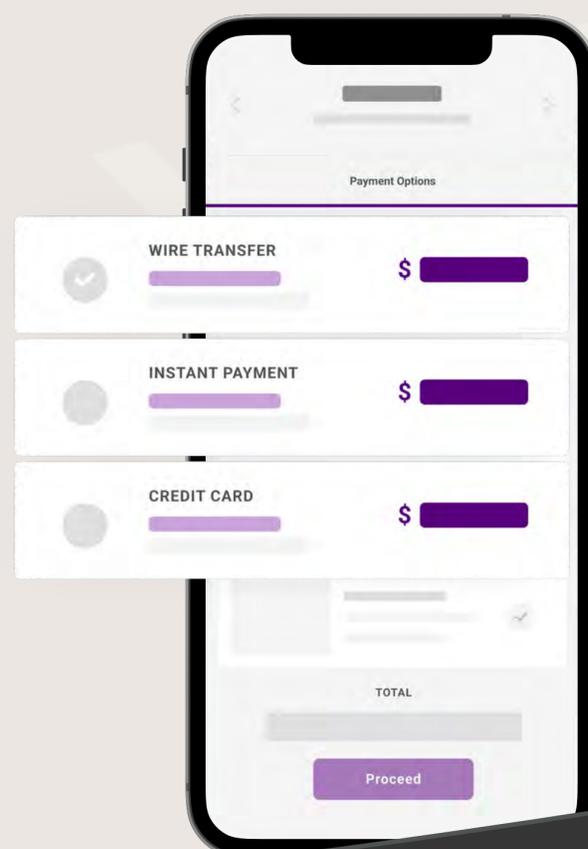
- ✔ Throughout the workflow, all involved parties are informed with automatic notifications at different stages of the booking, bringing transparency and confidence to operators, brokers, and clients.



## A smoother and more secure payment workflow

Our integrated payment solution brings confidence and security to sales and finance teams. The following features have been built specifically to streamline the booking of a trip.

- ✔ **Matching funds with a trip.** When the requested funds are received, the payment can be easily matched to the specific trip, providing transparency for both sales and finance teams.
- ✔ **Storing customers' payment information.** A charter operator or broker can stay compliant while securely capturing and keeping a client's card details for incidentals, post trip costs, and other payment adjustments.



“This launch is a milestone for us and our members. Our mission is to provide solutions that empower better collaboration in business aviation, and making our new charter booking workflow available to all our members is a significant leap forward on that journey”

**Oliver King**  
Chief Executive Officer  
Avinode Group



“With Avinode’s 20 years’ experience in this industry, we understand the challenges our members face in the process of making a charter trip come together. Dealing with last-minute, high-value, and international transactions adds to the complexity of business aviation. I’m thrilled that we’re bringing the new charter booking workflow to all members that will bring significant time-savings and business value.”

**Saskia de Jong**  
Director of Customer Success  
Avinode Group

“We’ve built this new charter booking workflow with integrated payments in close collaboration with our Operator and Broker members, which is how we know that this workflow brings real value to companies through all stages of the charter booking process. I’m thrilled to see these features go live and see our customers using it for smoother quoting, contracting and paying.”

**Sam Foulger**  
Product Manager  
Avinode Group

